



DELASALLE EDUCATION CENTER

April 12, 2022 AGENDA

Time: 8:30 A.M

Location: <https://us02web.zoom.us/j/87177534813?pwd=SWZ0bU9vTmpWNDRhK0RmUE5CeFlpUT09>

Call to Order

1. Determination of Quorum / Agenda Approval
2. Public Comment
3. Approve Minutes from Prior Meetings
4. Finance Committee report
 - a. Update on March financials
 - b. Projections for the remainder of the fiscal year
 - c. Update on fundraising (received YTD)
5. Governance Committee report
 - a. Update on Board calendar
 - b. Update on Board recruitment and other governance issues
6. Executive Director report
 - a. Questions and Answers
7. New Business/Old Business

Next Meeting: May 10, 2022

MINUTES OF BOARD MEETING

Delasalle Education Center

March 8, 2022

CALL TO ORDER

The Board of Directors at Delasalle Education Center School convened for the regular board meeting on March 8th, 2022, at 8:30 A.M. in person at Operation Breakthrough 3139 Troost Ave, Kansas City, MO 64109. David Oliver, called the meeting to order.

ROLL CALL

The roll was called.

Scott Ferber (yes)

Lisa Krigsten (Yes)

David Oliver (Yes)

Vicki Stofer (yes)

Steve Gering (yes)

Teesha Miller (No)

Others Present, Sean Stalling Executive Director, Lisa Griffin Operations/Development Manager, Dr. Tonya Richardson, Stephanie Long Director of Freshman Academy, and Sabrina Dowdy Director of College and Career Progressions.

QUOROM PRESENT

David Oliver determined a quorum was present.

PUBLIC COMMENT

The next order of business was the public comment session as provided by Board Policy. There were none.

AGENDA

The March 8, 2022 Board Meeting Agenda was reviewed. David Oliver moved to adopt the agenda. Scott seconded the motion. David, yes Lisa yes, Vicki yes, the agenda was approved by unanimous consent.

CONSENT AGENDA

The Board reviewed the minutes of the February 8th, 2022 regular board meeting. David Oliver moved to approve the February 8th, 2022 minutes. Lisa seconded the motion. The motion passed with unanimous consent. David yes, Lisa yes and Vicki yes.

FINANCIAL REPORT

The Board reviewed the February 8, 2022, Financial Summary Report, prepared by Anne Nichols and presented by Scott Ferber, a copy of which is attached hereto and includes the check registry.

David Oliver moved to approve the Financial Summary Report and the Check Registry as presented and the Budget report. Lisa seconded the motion. David yes, Vicki yes, Steve ayes, the motion passed with unanimous consent.

PRESIDENT'S REPORT

NO

GOVERNANCE COMMITTEE REPORT

EXECUTIVE DIRECTOR REPORT

The Executive Director's Report is attached hereto.

NEW/OLD BUSINESS

Vote for Bill Patterson as Delasalle Board Member, David moved and Lisa Second All votes aye. David yes, Lisa yes and Vicki yes Steve yes, Scott, yes.

CLOSED EXECUTIVE SESSION

None

ADJOURNMENT

David moved and Lisa Second All votes aye. David yes, Lisa yes and Vicki yes. The meeting adjourned at 10:38 A.M.

FUTURE MEETINGS

The next Board Meeting at 8:30 A.M. on April 12th 2022, location TBA

Minutes prepared by Lisa Griffin Development/Operations Manager.
Minutes approved by the DLS Board of Directors on April 12, 2022.

LISA KRIGSTEN, Board Secretary



March 2022 Financials

PREPARED APRIL 2022 BY

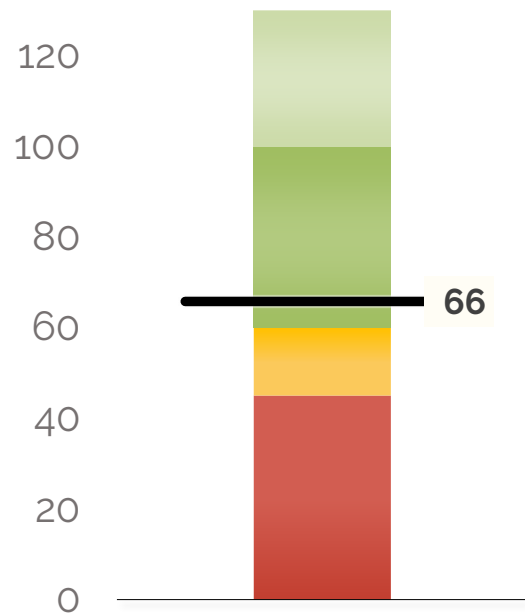


- **Executive Summary**
- **Key Performance Indicators**
- **State Revenue**
- **Forecast Overview**
- **Cash Forecast**
- **Forecast History**
- **Key Forecast Changes This Month**
- **Appendix**

- We are currently forecasting a net income of **-\$100k** which is **\$108k** lower than the budgeted net income of **\$8k**.
- Our cash balance is forecasted to end the year at **\$623k** which results in **66** days of cash.
- Since last month, the forecast has been updated to include:
 - Additional **\$50k** in private donations and **\$35k** in state revenue. Student ADA increased by **4**. Total enrollment is **178** at an average **70%** attendance rate.
 - Expense forecast increased due to a necessary instructional tech purchase.
- We are currently drawing down federal (including ESSER II) and local grants and are on track to completely drawdown the forecast amounts by the end of the year.

Days of Cash

Cash balance at year-end divided by average daily expenses

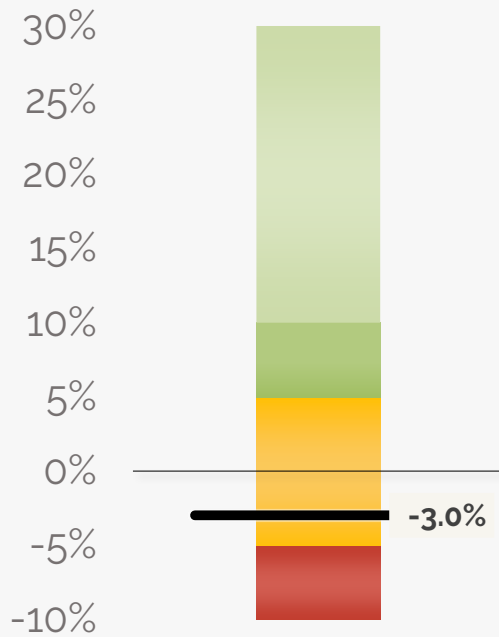


66 DAYS OF CASH AT YEAR'S END

The school will end the year with 66 days of cash. This is above the recommended 60 days

Gross Margin

Revenue less expenses, divided by revenue

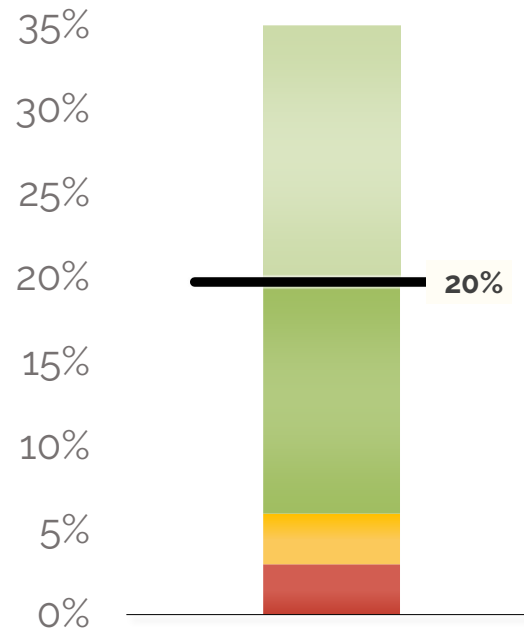


-3.0% GROSS MARGIN

The forecasted net income is -\$100k, which is \$108k below the budget. It yields a -3.0% gross margin.

Fund Balance %

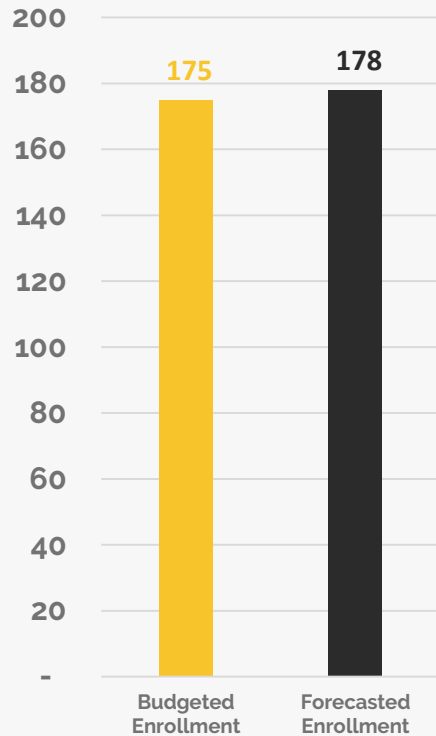
Forecasted Ending Fund Balance / Total Expenses



19.76% AT YEAR'S END

The school is projected to end the year with a fund balance of \$683,736. Last year's fund balance was \$783,860.

Student Expectations




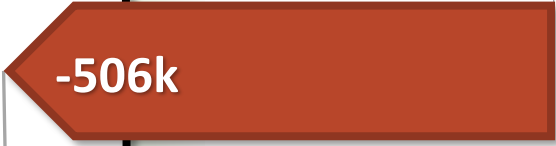
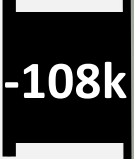
The school now forecasts 178 students for SY21-22. The budget target was 175.

\$31K Less State Funding Than Expected

	Current Forecast	SY21-22 Budget	Difference	Financial Gain / (Loss)
Enrollment	178	175	3	
Attendance	70.0%	78.0%	-8.0%	
Total ADA	126	132	-7	
Regular Term 9-12	125	131	-6	-34k
Summer	1	1	0	-3k
FRL Count	121	128	-7	
FRL Weight	21	22	-1	-6k
IEP Count	18	14	4	
IEP Weight	1	0	1	12k
LEP Count	0	0	0	
LEP Weight	0	0	0	
WADA	148	155	-7	
Per WADA Payment	8350	8200	150	
State Aid	\$1.2M	\$1.2M	-\$30,624	-31k

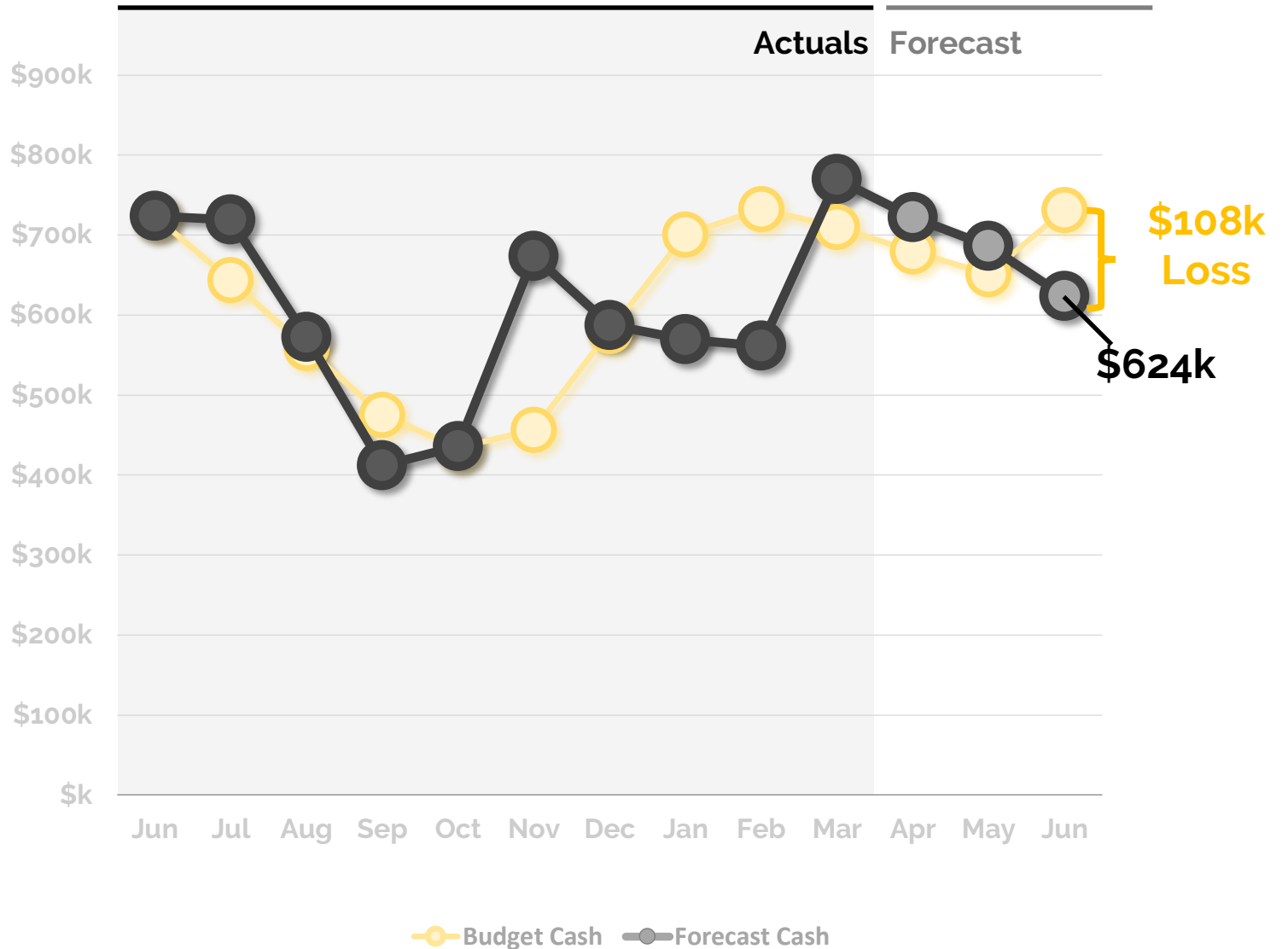
A **prior year adjustment of \$110k** in additional state funds provides a NET state revenue projection of positive \$80k compared to the FY21-22 budget.

Forecast Overview


	Forecast	Budget	Variance	Variance Graphic	Comments
Revenue	\$3.4m	\$3m	\$398k		State revenue is higher than budget due to \$110k prior year adjustment. Private grants is forecast at \$900k.
Expenses	\$3.5m	\$3m	-\$506k		Salaries and benefits account for about a third of the increased expense. KCPS repayment, occupancy, business expense, grant related activity exceed budget.
Net Income	-\$100k	\$8k	-\$108k		

66 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$623.57k**, **\$108k** below budget.

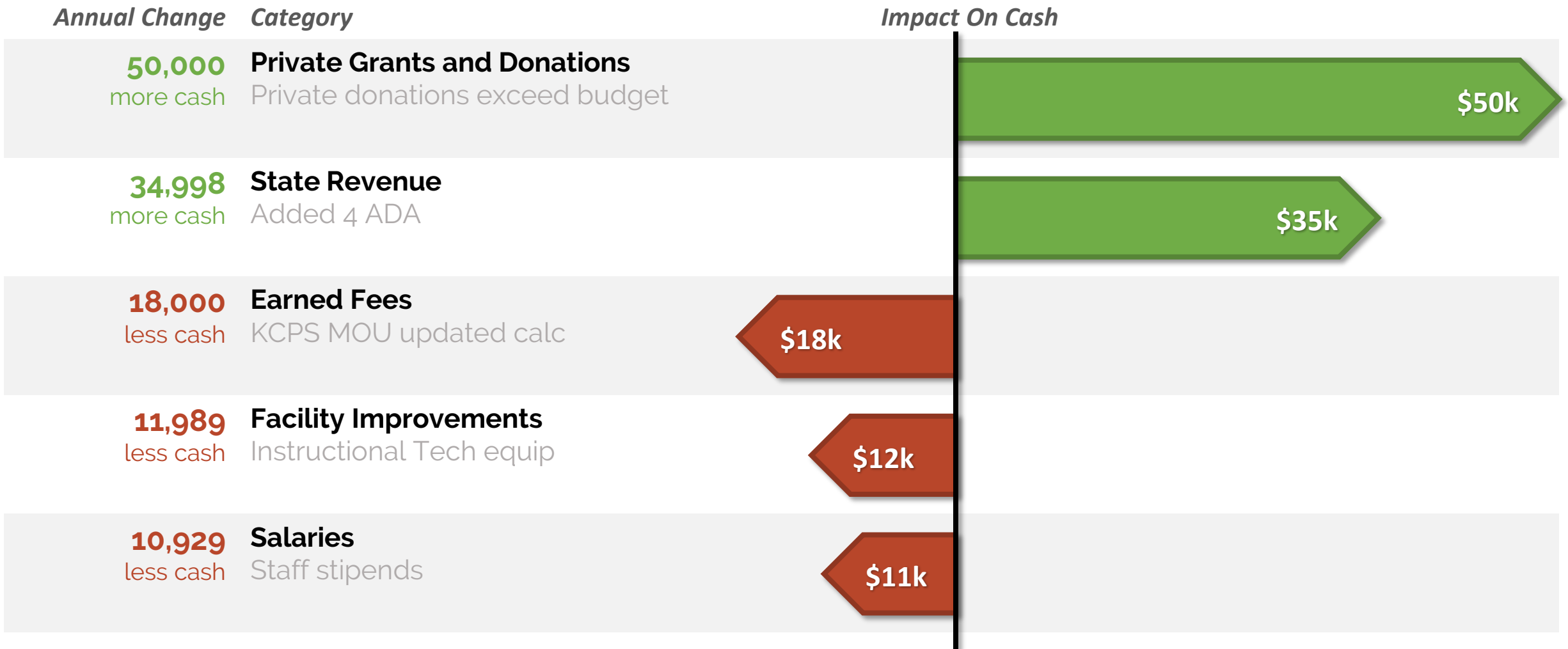


Forecast History of June 30, 2022 Cash Balance

Source	Days of Cash at 6/30/22	Change	Description of change
Budget	89		From SY21-22Budget
Jul	76	-13	Impact of health insurance contribution policy and increased staff enrollment
Aug	91	14	State Aid increase based on 190 enrollment
Sep	86	-5	ADJ DESE per WADA rate
Oct	84	-2	Updated Expense due to grant related activity
Nov	74	-10	WADA adjustment due to projected attendance
Dec	59	-16	Updated operational and student expenses
Jan	60	1	Adjusted ADA down due to current virtual attendance and increased fundraising
Feb	59	-1	Increase fundraising revenue. Increased expense in security services.
 Mar	65	6	Increase in private grants and state aid. Increase in tech expenses
Apr			
May			
Jun			

Key Forecast Changes This Month

The March forecast **increased** the year-end cash expectation by **\$58k**. *Key changes:*





QUESTIONS?

Please contact your EdOps Finance Specialist:

Anne Nichols

anichols@ed-ops.com

816.985.5144

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	Year-To-Date			Annual Forecast			
	Actual	Budget	Variance	Forecast	Budget	Variance	Remaining
Revenue							
Local Revenue	150,571	104,154	46,417	175,000	137,045	37,955	24,429
State Revenue	965,464	900,603	64,861	1,329,223	1,248,939	80,285	363,759
Federal Revenue	592,790	632,217	(39,427)	870,280	917,753	(47,473)	277,489
Private Grants and Donations	842,048	601,250	240,798	900,000	650,000	250,000	57,952
Earned Fees	62,034	5,594	56,439	85,000	7,992	77,008	22,966
Total Revenue	2,612,908	2,243,819	369,089	3,359,503	2,961,728	397,775 ①	746,595
Expenses							
Salaries	1,116,357	1,035,634	(80,723)	1,480,133	1,380,845	(99,288)	363,776
Benefits and Taxes	321,435	263,980	(57,454)	435,492	351,974	(83,518)	114,057
Staff-Related Costs	14,766	19,900	5,134	24,950	24,950	0	10,184
Rent	-	-	-	-	-	-	-
Occupancy Service	283,971	221,895	(62,075)	402,963	295,860	(107,103)	118,992
Student Expense, Direct	268,021	310,093	42,071	466,278	392,402	(73,876)	198,257
Student Expense, Food	21,577	57,960	36,383	32,112	72,450	40,338	10,535
Office & Business Expense	378,555	261,353	(117,202)	454,602	340,238	(114,364)	76,046
Transportation	127,954	86,000	(41,954)	151,108	95,000	(56,108)	23,154
Total Ordinary Expenses	2,532,635	2,256,815	(275,820)	3,447,638	2,953,719	(493,919)	915,003
Total Expenses	2,544,624	2,256,815	(287,809)	3,459,627	2,953,719	(505,908) ②	915,003
Net Income	68,284	(12,996)	81,280	(100,124)	8,010	(108,133) ③	(168,407)
Cash Flow Adjustments	(22,177)	-	(22,177)	(0)	-	(0) ④	22,177
Change in Cash	46,107	(12,996)	59,103	(100,124)	8,010	(108,133) ⑤	(146,230)

① REVENUE: \$398K AHEAD

② EXPENSES: \$506K BEHIND

③ NET INCOME: \$108K behind

Monthly Financials

Income Statement	Actual									Forecast			TOTAL
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Revenue													
Local Revenue	12,932	25,451	17,472	16,404	11,289	15,229	18,320	17,891	15,582	8,143	8,143	8,143	175,000
State Revenue	104,154	101,372	111,953	140,083	226,029	114,965	41,123	101,117	24,668	121,337	121,211	121,211	1,329,223
Federal Revenue	0	9,105	0	0	139,520	43,811	32,857	0	367,497	89,064	99,362	89,064	870,280
Private Grants and Donations	91,026	62,897	43,304	170,404	117,246	47,411	60,054	141,633	108,072	19,317	19,317	19,317	900,000
Earned Fees	25	20	583	702	0	18	56,744	3,560	383	7,655	7,655	7,655	85,000
Total Revenue	208,137	198,845	173,311	327,593	494,084	221,435	209,098	264,201	516,202	245,517	255,688	245,390	3,359,503
Expenses													
Salaries	117,061	112,520	146,601	118,485	115,674	140,584	115,501	111,879	138,052	117,030	115,830	130,915	1,480,133
Benefits and Taxes	35,557	35,335	36,951	36,546	35,374	37,342	34,250	32,519	37,561	37,696	37,604	38,758	435,492
Staff-Related Costs	0	2,173	2,227	-166	1,632	6,750	0	2,150	0	3,395	3,395	3,395	24,950
Occupancy Service	17,138	26,157	54,443	21,766	23,452	33,457	35,723	48,680	23,156	39,664	39,664	39,664	402,963
Student Expense, Direct	3,288	67,326	29,735	32,016	28,142	39,670	15,079	30,443	22,323	66,086	66,086	66,086	466,278
Student Expense, Food	0	0	2,485	3,381	3,757	3,490	0	5,155	3,310	3,512	3,512	3,512	32,112
Office & Business Expense	22,084	97,198	48,236	34,986	32,438	36,294	22,017	30,824	54,478	25,349	25,349	25,349	454,602
Transportation	930	8,996	7,690	54,443	13,760	9,321	4,421	11,366	17,027	7,718	7,718	7,718	151,108
Total Ordinary Expenses	196,058	349,703	328,366	301,457	254,228	306,908	226,991	273,017	295,907	300,449	299,157	315,396	3,447,638
Operating Income	12,079	-150,858	-155,055	26,136	239,856	-85,472	-17,893	-8,815	220,295	-54,933	-43,469	-70,006	-88,135
Extraordinary Expenses													
Facility Improvements	0	0	0	0	0	0	0	0	11,989	0	0	0	11,989
Total Extraordinary Expenses	0	0	0	0	0	0	0	0	11,989	0	0	0	11,989
Total Expenses	196,058	349,703	328,366	301,457	254,228	306,908	226,991	273,017	307,896	300,449	299,157	315,396	3,459,627
Net Income	12,079	-150,858	-155,055	26,136	239,856	-85,472	-17,893	-8,815	208,306	-54,933	-43,469	-70,006	-100,124
Cash Flow Adjustments	-16,383	4,155	-5,750	-2,196	-1,610	-945	-193	945	-199	7,392	7,392	7,392	0
Change in Cash	-4,304	-146,704	-160,805	23,940	238,246	-86,417	-18,086	-7,870	208,107	-47,540	-36,077	-62,614	-100,124

	<i>Previous Year End</i>	<i>Current</i>
	<i>6/30/2021</i>	<i>3/31/2022</i>
Assets		
Current Assets		
Cash	723,694	769,801
Intercompany Transfers	-446,506	-446,506
Accounts Receivable	127,577	127,577
Total Current Assets	404,766	450,873
Noncurrent Assets		
Facilities, Net	426,417	426,417
Operating Fixed Assets, Net	167,353	167,353
Total Noncurrent Assets	593,770	593,770
Total Assets	998,536	1,044,642
Liabilities and Equity		
Liabilities		
Current Liabilities		
Other Current Liabilities	191,384	192,498
Accounts Payable	23,291	0
Total Current Liabilities	214,675	192,498
Total Long-Term Liabilities	0	0
Total Liabilities	214,675	192,498
Equity		
Unrestricted Net Assets	783,860	783,860
Net Income	0	68,284
Total Equity	783,860	852,144

Check Register by Type

Payee Type: Vendor		Check Type: Automatic Payment				Checking Account ID: 1		
<u>Check Number</u>	<u>Check Date</u>	<u>Cleared</u>	<u>Void</u>	<u>Void Date</u>	<u>Entity ID</u>	<u>Entity Name</u>	<u>Check Amount</u>	
3070	03/15/2022	X			KCMO	KC WATER SERVICES DEPARTMENT	353.43	
3071	03/07/2022	X			BCBS	BLUE CROSS BLUE SHIELD OF KANSAS CITY	15,105.24	
3072	03/18/2022	X			WASTE	WASTE MANAGEMENT	1,746.03	
3073	03/02/2022	X			PRINCIPAL	PRINCIPAL INSURANCE	601.27	
3074	03/07/2022	X			GUIDEONE	GUIDE ONE	11,901.80	
3075	03/24/2022	X			EVERGY	EVERGY	6,081.19	
3076	03/28/2022	X			HENRDOR	DORETHA HENRY	3,000.00	
3077	03/25/2022	X			TOSHIBAFIN	TOSHIBA FINANCIAL SERVICES	1,662.54	
3078	03/03/2022				PHILADELPH	PHILADELPHIA INSURANCE COMPANIES	0.00	
3083	03/03/2022	X			TIMEWARNER	TIME WARNER CABLE	1,814.88	
3084	03/18/2022	X			UMB	UMB	7,093.81	
Checking Account ID: 1						Void Total:	0.00	Total without Voids: 49,360.19
Check Type Total: Automatic Payment						Void Total:	0.00	Total without Voids: 49,360.19

Payee Type: Vendor		Check Type: Check				Checking Account ID: 1		
<u>Check Number</u>	<u>Check Date</u>	<u>Cleared</u>	<u>Void</u>	<u>Void Date</u>	<u>Entity ID</u>	<u>Entity Name</u>	<u>Check Amount</u>	
77787160	03/10/2022	X			BROWSTE	STEPHEN BROWN	63.59	
77787161	03/10/2022	X			PATMIK	MIKALIA HERRON PATTERSON	598.00	
77787162	03/10/2022	X			BREEMAR	MARGARET BREECE	815.00	
77787163	03/10/2022	X			BORISJUDIT	JUDITH BORIS	2,025.00	
77900219	03/21/2022	X			MARRNCOM	MARR AND COMPANY PC	1,800.00	
77900220	03/21/2022	X			ASSUREDP	Assured Partners	1,291.00	
77900221	03/21/2022	X			ASSUREDP	Assured Partners	16,841.30	
77900222	03/21/2022	X			HERFF	HERFF JONES, INC.	134.70	
77900223	03/21/2022	X			HERFF	HERFF JONES, INC.	241.50	
77900224	03/21/2022	X			DESE	DEPT. OF ELEMENTARY & SECONDARY ED.	1,531.00	
77900334	03/21/2022	X			STAPLES	STAPLES ADVANTAGE	49.84	
77900335	03/21/2022	X			ENVIRONMEN	ENVIRONMENTAL MECHANICAL SERVICES, INC.	410.00	
77900336	03/21/2022	X			ENVIRONMEN	ENVIRONMENTAL MECHANICAL SERVICES, INC.	11,989.00	
77900422	03/21/2022	X			K12	K12 ITC, INC.	3,977.09	
77900620	03/21/2022	X			PAYPOOL	Paypool LLC	228.75	
77900621	03/21/2022	X			EVERGY	EVERGY	366.66	
77900622	03/21/2022	X			USATEST	USA TEST PREP, INC.	1,788.75	
77900623	03/21/2022	X			DELLMARKET	DELL MARKETING	2,302.46	
77900624	03/21/2022	X			JAMES	JAMES W. TIPPIN & ASSOCIATES	3,000.00	
77900625	03/21/2022	X			KANSASPS	KANSAS CITY PUBLIC SCHOOLS	3,309.85	
77900626	03/21/2022	X			COMMUNITIE	COMMUNITIES IN SCHOOLS	6,250.00	
77900627	03/21/2022	X			EDOPS	EDOPS	8,000.00	
77900628	03/21/2022	X			BREEMAR	MARGARET BREECE	630.00	
77900629	03/21/2022	X			PATMIK	MIKALIA HERRON PATTERSON	1,393.75	
77900630	03/21/2022	X			BORISJUDIT	JUDITH BORIS	2,452.50	
77900631	03/21/2022	X			AMAZON	AMAZON	144.27	
77903322	03/22/2022	X			CHARLES	CHARLES D JONES & COMPANY INC	592.80	
77923767	03/28/2022	X			EBB	ENTREPRENEUR BUSINESS BASICS	4,500.00	
77944065	04/01/2022	X			GREATAMERI	GREAT AMERICA FINANCIAL SVCS CORP	195.77	
77944066	04/01/2022	X			XSLIGHTING	XS LIGHTING	5,732.00	
77944067	04/01/2022	X			ADT	ADT COMMERCIAL	740.69	
77944068	04/01/2022	X			DEEDFOUND	DEED FOUNDATION	700.00	
77944638	04/01/2022	X			TOTALCONCE	TOTAL CONCEPT PEST CONTROL INC	324.75	
77944964	04/01/2022	X			CASTISA	ISABEL CASTILLO	29.48	
77944965	04/01/2022	X			WERNAND	ANDREW WERNER	155.00	
77944966	04/01/2022	X			AMAZON	AMAZON	177.75	
77944967	04/01/2022	X			CITIZENGRO	CITIZEN GROUP MEDIA	350.00	
77944968	04/01/2022	X			DISTRKCT50	Distrkct500	3,050.00	
77944969	04/01/2022	X			FRONTLNPR	FRONTLINE PROTECTION SERVICES LLC	3,800.00	
77944970	04/01/2022	X			BREEMAR	MARGARET BREECE	825.00	
77944971	04/01/2022	X			PATMIK	MIKALIA HERRON PATTERSON	1,318.75	

Check Register by Type

Payee Type: Vendor		Check Type: Check			Checking Account ID: 1		
<u>Check Number</u>	<u>Check Date</u>	<u>Cleared</u>	<u>Void</u>	<u>Void Date</u>	<u>Entity ID</u>	<u>Entity Name</u>	<u>Check Amount</u>
77944972	04/01/2022	X			BORISJUDIT	JUDITH BORIS	2,481.25
77944973	04/01/2022	X			BERRELL	ELLIOTT BERRY	4,000.00
Checking Account ID: 1					Void Total:	0.00	Total without Voids: 100,607.25
Check Type Total: Check					Void Total:	0.00	Total without Voids: 100,607.25
Payee Type Total: Vendor					Void Total:	0.00	Total without Voids: 149,967.44
Grand Total:					Void Total:	0.00	Total without Voids: 149,967.44

The following is the Executive Director's report for April, 2022.

<p>Enrollment/ Attendance</p>	<p>Total Membership: 182</p> <ul style="list-style-type: none"> • 9th Grade-34 <ul style="list-style-type: none"> • Male:21 • Female:11 • 10th Grade-62 <ul style="list-style-type: none"> • Male:23 • Female:40 • 11th Grade-26 <ul style="list-style-type: none"> • Male:18 • Female:10 • 12th Grade- 21 <ul style="list-style-type: none"> • Male:9 • Female:12 • FlipSide-39* <ul style="list-style-type: none"> • Male-24 • Female-15 • Virtual Academy- 35* <ul style="list-style-type: none"> • 9th- 4 • 10th- 16 • 11th- 8 • 12th- 7 • 2022/23 School Year Update <ul style="list-style-type: none"> • Registration in progress: 26 <ul style="list-style-type: none"> • 9th- 17 • 10th- 5 • 11th- 3 • 12th- 1 • Strategy - <ul style="list-style-type: none"> • Participating in High School Fairs <ul style="list-style-type: none"> • Lee A. Tolbert Academy • Genesis Academy • Brookside Charter • Show Me KC Schools • Attending middle school basketball games to build rapport with students and staff • Hosting monthly events all year that increase community engagement • Coming up soon: <ul style="list-style-type: none"> • Shadow Days • Radio Ads • Bus Ads (Visual) • FlipSide Informational Sessions
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Attendance:

Attendance Ave: 75% - In-Person since the last meeting

March 14 - 18: 67%

March 21 - 25: 75%

March 28 – April 1: 76%

April 4 – April 8: 78%

Interventions Currently in Place to address chronic absences:

- Home Visits
- Wellness Checks via KCPD
- Robo Calls
- Personal Calls from Mr. Maxi, Castillo, Fayne, Lewis, Reed
- Tiered Supports (evening and morning texts| transportation placements)

Virtual Attendance:

31 out of 35 students fully engaged: 94% attendance

4 out of 35 students not engaged: 0% attendance

83% is the Virtual Attendance

**Academics/
Market
Value
Attainment**

Freshman On Track Rate: 96%

- What % of students are currently off-track in semester 2?
 - Off Track- 4% (1 student)
- Based on the data breakdown, the classes with the most student failures include (in order from greatest to least):
 - World History- 3
 - Algebra - 3
 - Biology - 0
 - ELA - 0
 - Electives -0
- What current interventions do you have in place?
 - Pulling tier 3 and some tier students during 4th period and advisory to complete missing assignments.
 - Teacher of core classes call home when students are failing their class
 - Weekly progress reports
 - Regular emails to teachers so that they know where students stand academically
- What programs/resources already exist in the building that could possibly address the off-track issue?
 - B37
 - Infinite Campus Portal. When students and families can track their own progress
- Short Term Goal for 9th Grade Academy:
 - Continue implementing interventions, planning for next year

Market Value Attainment

FlipSide Academy

%Total Membership:

- Male – 23
- Female – 16

HiSet Performance:

- Students That Have Attempted HiSet Test: 92%
- Close to Passing: 30%
- Progressing: 38%
- Far: 32%
- % of students anticipated to test this month?
- % of Tests Passed:
 - 0/5 – 38%
 - 1/5 – 11%
 - 2/5 – 20%
 - 3/5 – 8%

- 4/5 –10%
- 5/5 – 13%

7 students have been cleared and qualified for graduation.

Current Resources Available to Flipside Students:

- TPT Tutoring
- HiSet Preparation Book
- USA Test Prep Online Preparation Program

Short Term Goals for Flipside Academy:

- Short Term Goals for Flipside Academy: 50% of enrolled to have passed at least 1 HiSet (**Goal met: 60% have passed at least 1**)
- Short Term Progress: 75% of enrolled students have taken a HiSet Exam (**Goal Met: 87.5% of enrolled students have taken a HiSet exam**), 25% have passed 2 or more HiSet exams (**Goal Met: 40% of enrolled students have passed 2 or more HiSet exams**)
- Graduate the 9 students with 3 or 4 tests passed (**77% of students with 3 or more tests passed at start of school year have completed**)

Strategies for Improvement:

Individual Education Plan Adjustments for FAR Students

Aggressive Specialized Tutoring for CLOSE students (**3 students passed HiSets this past month**)

Aggressive Contact for Inactive students (Phone, Text & Home Visit):
6/8 Students reactivated

Recruitment: 0 new students this month

Virtual Academy

Total number of students enrolled: 35

- Engagement:
 - Percentage and number of students actively engaged:
 - 31/35=88.5% engagement
 - Percentage and number of students not actively engaged:
 - 4/35=11.5% Not actively engaged
- Strategy:
 - What current strategies are you using for VA students?
 - Personal phone calls/emails from Mr. Brown, Mr. Washington, and Ms. Donelson to every student and parent.

	<ul style="list-style-type: none">• Weekly Newsletters to each virtual students' parents with pertinent information regarding Virtual Academy.• Outreach: Mailed letters and Home visits.• Tracking weekly student progress and weekly contact• Parent meetings for inactive students• What support and resources do you need?<ul style="list-style-type: none">• Continued collaboration with leadership and staff.• Continued incentives for students• Short-Term Goals for Virtual Academy?<ul style="list-style-type: none">• 100% of VDLS Students with and ICAP plan,• 75% of VDLS students earning all attempted credits by end of May• 75% ADA via Edgenuity progression plan
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Real World Learning Progressions

Real World Learning Experiences:

- What are the current opportunities we have available for students by grade level?
 - 9th Graders – Real World Learning Lab, Internships
 - 10th Graders – Real World Learning Lab, Internships, Entrepreneurship Class, Job shadowing (House of Heavilin)
 - 11th Graders – Dual Enrollment, Entrepreneurship Class, Job Shadowing
 - 12th Graders – Dual Enrollment, Campus Tours, Internships
- 10 students have completed 2+ hours of shadowing experience at House of Heavilin. This experience has expanded from Hair School only to Hair and Esthetician School. This experience has also opened up to our Flip Side Students.
- Park University College Rep had a total of 35 students join for in school visits
- FAFSA Introductory meeting provided to Juniors and Seniors with a total of 17 students present
- 27 Students have elected to participate in on campus William Jewell's College Visit
- There are 3 upcoming on campus college visits for all grades prioritizing juniors/seniors
- City Year recruiters will present in April with a special presentation from City Year Alumni Corey Boston
- Class advisory sections initiated for all seniors. All other classes will have sections available during upcoming advisory hour
- 1-1 Student Success Plans for graduating seniors are complete and will expand to graduating Flip Side students
- Students have requested shadowing opportunities in Construction, Welding, and Senior Care taking.
- ACT/SAT prep advisory meetings scheduled
- 1-1 Scholarship support for seniors (3 students have used this service)

Internships:

Block 37- Spring session began on March 28th. There are 55 students participating in the Spring cohort. (New programs – Sports training, Culinary, Music Production, DJing, and Spoken Word)

- Arts Tech – 12 students have been participating regularly at Art Tech to focus on advocacy and social media promotion. This after-school internship is paid through Arts Tech as a part of Block37.
- Retreats Program – 8 students have been participating regularly with ReTreats at the ReStart Center. This program provides student with a Financial Literacy credit and paid internship. Students make, sell and brand Dog Treats.
- People of All Colors Succeed (POAC) – The class focusing on Soft Skills started on March 8th. 9 students have been selected for the first cohort. Class will run for the month

	<p>of April. Students started on-location internships on April 5th. Students will obtain 40 internship hours each over the course of the pilot program.</p>	
	<p>[IRC] Industry Recognized Credential Pathways: (What are we offering in this category for students?)</p> <ul style="list-style-type: none">• Reed is working on getting all senior CPR/First Aid certified.• Students have started working to get a Braiding License from House of Heavilin.• 9 students from Block 37 Fitness to be CPR/First Aid certified.• 5 students working on a Braiding License from Lock Box Hair Salon.	

**The Kairos Project
(Student Supports
and Culture/Climate)**

Discipline

Total number of students:

- Lunch Detentions: 3
- ISR: 5
- OSS: 2

The Dean of Students has taken a more SEL related approach and we've seen a decreased amount of OSS suspensions and lunch detentions.

Restorative Justice:

- Number of conflict resolution sessions this month: 2- this is a 33% decrease
- Restorative Justice Workshops: Restorative Justice Coach has conducted a 6 week series with the 9th grade classes. He starts with upperclassmen next week.

Kairos Supports

Number of students referred for services:

- 18 students referred to UH- 11 have been cleared for services.

Tasks Department Members Currently Working on:

- Social Worker has started small groups w/ 10th grade— Tuesdays/Thursdays.
- Positive Behavior Incentive System Rollout
- Overall Positive School Culture/Teacher|Student Appreciation (recently announced the student/staff of the month)

Transportation:

- Number of students currently utilizing outside transportation to get to school; 8
- Number of Lyft requests for the month: 6 for our dept.

Communities in School:

- Number of students servicing on caseload: 62
- Tasks assigned/currently working on:
 - Daily Attendance Calls
 - “Audacity 2 Try” small group
 - CIS Coach has taken students to receive eye exams and glasses. He has also taken his group to test for their drivers permits.
 - Tiered Attendance Incentives

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Important Information

Key Data Points and Drivers of Progress

- EOC prep for testing is revving up. Our testing window for the school opens 4/27 - 5/27. EOC testing for the building will begin the week of May 9th.
- 5 Essentials School Survey will be administered April 18 – April 29.

Human Capital

Contracts will be offered to teachers by April 18th.

ASCA Conference

- Registering a team from DLS to attend the ASCA Annual Conference in Austin, TX on July 9-12th. Directors and staff

	to foster learning, networking and strategy development.
Professional Development/Academic Focus	School Wide Areas of Focus for SY 21-22 <ul style="list-style-type: none">● Teaching in a Block Schedule (Instruction)● Data Driven Instruction Literacy Improvement (Instruction)● Trauma Informed Practices and Culture● Restorative Justice